

Company Profile

Discover our journey, values, and future vision.







Welcome to Our Company





At White Sand Travel Consult, our mission is to redefine corporate travel by delivering seamless, cost-effective, and personalized solutions that empower businesses and their employees. As a leading Corporate Travel Management Company (CTM), we specialize in simplifying complex travel processes, optimizing savings, and ensuring traveller safety and satisfaction, so companies can focus on what truly matters: growth and success.

We go beyond traditional booking services by forging strategic partnerships and leveraging data-driven insights to enhance productivity, reduce expenses, and elevate the travel experience. Through innovative technology, deep industry expertise, and an unwavering commitment to client satisfaction, we design intelligent travel programs that align with corporate goals.

At White Sand Travel Consult, we don't just manage travel—we make it smarter, smoother, and more strategic, driving business success one journey at a time.

Mark Hayford

CEO of White Sand Travel Consult





We Provide Solutions



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Our Solutions – White Sand Travel Consult

Corporate travel should drive business forward—not create complexity. At White Sand Travel Consult, we deliver end-to-end travel management solutions that reduce costs, enhance efficiency, and keep your teams safe and productive.

Strategic Travel Program Design

We build customized travel policies aligned with your company's culture, budget, and goals—ensuring compliance while empowering employees with flexibility.

Policy development & benchmarking Supplier negotiations (air, hotel, ground transport) Sustainability integration (carbon tracking, eco-friendly options)

Intelligent Booking & Expense Management

Streamline the entire travel lifecycle with our user-friendly platforms and expert support.

24/7 self-service booking tools
Integrated expense reporting & cost control
Real-time travel alerts & disruption management

Cost Optimization & Analytics

Turn travel spend into a strategic asset with data-driven insights.

Spend analysis & savings audits
Preferred vendor partnerships for exclusive rates
Custom reporting & ROI tracking

Duty of Care & Risk Management

Protect your travellers—and your business—with proactive safety solutions.

Global risk monitoring & alerts Emergency response planning Traveller tracking & support



Why Businesses Choose Us?



Strategic Travel Management

We don't just book trips; we optimize them. Our data-driven approach ensures compliance, maximizes savings, and simplifies reporting.

Tailored Travel Policies

Custom programs that align with your company's culture, budget, and sustainability goals.

Visa & Immigration Assistance

Streamlined visa processing, expert guidance, and compliance support for seamless international travel.



24/7 Global Support

Whether it's a last-minute change or an emergency, our dedicated team is always on call.





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Our Core Services





End-to-End Travel Management – Flights, hotels, and ground transportation booked to align with your corporate policies and preferences.

Visa & Immigration Assistance – Expert guidance on visa applications, documentation, and compliance to ensure smooth international travel.

Cost Optimization & Reporting – Data-driven insights to track expenses, negotiate better rates, and maximize your travel budget.

24/7 Traveller Support – Round-the-clock assistance for emergencies, last-minute changes, or unexpected disruptions.

Risk Management & Compliance – Proactive safety measures, real-time alerts, and policy enforcement to protect your team.

Meetings & Events Management – Stress-free planning for conferences, retreats, and incentives—from logistics to execution.

Company Vision & Mission





Vision

To revolutionize corporate travel by making every journey seamless, strategic, and sustainable—empowering businesses to thrive in a connected world.

Mission

At White Sand Travel Consult, our mission is to redefine corporate travel by delivering seamless, cost-effective, and personalized solutions that empower businesses and their employees

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Company Achievement

2020

African Business Awards Startup of the Year

2021

 The Beat Excellence Awards Innovation of the Year 2022

Skift IDEA Awards Best Newcomer

2023

TripAdvisor Certificate of Excellence of the Year







What Make Us Different?



Bespoke, Not One-Size-Fits-All

We reject generic templates. Instead, we design travel programs tailored to your company's culture, goals, and workflows—whether you're a startup or a global enterprise.



Data-Driven Savings That Matter

Beyond negotiated rates, our proprietary analytics uncover hidden cost opportunities (e.g., underused airline contracts, peak travel trends) and turn insights into actionable strategies.



Partnership, Not Just Paperwork

We're invested in your success for the long haul—not just the next booking. While others focus on transactions, we build collaborative relationships through Quarterly reviews to optimize your travel program as your business evolves.



Radical Transparency: Clear reporting with no hidden fees—so you always know where every dollar goes.



Please Get In Touch With Us



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> "Building the Future of Business Travel - Join Us"





